

In 1951, there were 26,167 wholesalers of all types whose aggregate volume of business transacted was \$14,401,036,700. The number of establishments increased 5.7 p.c. as compared with 1941, but the dollar volume of business increased about three-fold.

As in 1941, the Provinces of Ontario and Quebec accounted for most of the trade in 1951, but to a lesser degree—65.6 p.c. in 1941 compared with 58.4 p.c. in 1951. The small declines in the proportion of the Canada total accounted for by these two provinces were offset mainly by increases in Manitoba and British Columbia. Most of the total sales volume originated in the larger cities; 79.1 p.c. in cities of 30,000 population or over and 58.4 p.c. in the four largest Canadian cities—Montreal, Toronto, Winnipeg and Vancouver.

By kind of business, wholesalers proper were most active in groceries and food specialties, where sales of \$883,272,800 accounted for 16.1 p.c. of total trade in those commodities. Manufacturers' sales offices were most active in metals and metal work, machinery and electrical goods; and the trading of agents and brokers was most important in terms of dollar sales volume of farm products (raw materials).

Wholesalers of all types employed a minimum of 178,658 persons and a maximum of 224,526 in 1951. Though the figures for employees were not compiled on a basis comparable with 1941, the payroll in 1951 of \$543,047,800 was comparable with that of \$189,449,100 in 1941, and exceeded it by 186.6 p.c.

Table 5 shows wholesale establishments grouped according to the number of employees for 1951. Those with five or more employees accounted for only 36 p.c. of the total number of establishments, but were responsible for 78 p.c. of the total dollar volume of wholesale trade.

2.—Wholesale Trade, classified by Major Type of Operation, by Province, 1951

Province and Major Type of Operation	Estab-lish-ments	Sales	Working Pro-prietors	Employees		Payroll	Stocks on Hand, Dec. 31
				Mini-mum	Maxi-mum		
	No.	\$'000	No.	No.	No.	\$'000	\$'000
Newfoundland—							
Wholesalers proper.....	186	72,735	116	2,560	3,458	4,981	11,461
Petroleum bulk tank stations.....	25	19,211	9	332	471	1,077	5,429
Assemblers of primary products.....	9	1,956	4	33	126	75	358
Manufacturers' sales branches and offices.....	17	20,003	—	170	194	563	1,403
Agents and brokers.....	44	14,605	30	168	346	465	557
Totals, Newfoundland.....	281	128,510	159	2,263	4,595	7,160	19,207
Prince Edward Island—							
Wholesalers proper.....	48	16,961	45	344	571	866	1,722
Petroleum bulk tank stations.....	26	6,339	16	55	66	129	532
Assemblers of primary products.....	64	8,325	58	128	305	351	431
Manufacturers' sales branches and offices.....	8	408	1	17	19	34	34
Agents and brokers.....	11	1,400	10	22	34	48	155
Totals, Prince Edward Island.....	157	33,433	130	566	995	1,427	2,874
Nova Scotia—							
Wholesalers proper.....	364	136,839	178	3,083	4,012	7,863	16,459
Petroleum bulk tank stations.....	138	33,875	75	617	708	1,718	2,555
Assemblers of primary products.....	84	14,811	61	374	813	928	772
Manufacturers' sales branches and offices.....	125	109,931	—	1,482	1,784	4,558	7,516
Agents and brokers.....	29	12,937	15	127	150	300	339
Totals, Nova Scotia.....	740	208,392	329	5,683	7,467	15,367	27,640